

SERVICES FEE SCHEDULE



## PROPERTY MAINTENANCE AND HOSPITALITY CHARGES

# WHAT ARE THE FEES FOR MAINTENANCE AND HOSPITALITY?

## <u>Monthly</u> fees for Property Maintenance and Hospitality

• Villa Fee: THB 14,400.00

• Apartment Fee: THB 70 per sqm

(Fees paid once a year in advance and subject to 7% VAT)

#### LEGAL COMPLIANCE

Sansara will ensure all necessary licenses, building insurances and other legal requirements are complied with on behalf of our Sansara Community.

#### SAFETY AND FIRE PREVENTION

Sansara provides peace of mind to our Residents knowing that our Fire and Safety equipment is constantly tested and maintained to the highest standard.

#### 24-HOUR SECURITY

Security is paramount to our community, hence Sansara has engaged the services of international security firm Securitas to fully protect our premises with a triple layer of protection.

## INTERNAL AND EXTERNAL MAINTENANCE OF HOMES

All external and internal maintenance will be completed by Sansara's maintenance team (Conditions apply). Only the materials used for internal maintenance will be recharged at cost.

#### **Exclusions:**

- Electrolux appliances, which are provided as part of a Sales special offer.
- Pest control, which is contracted to a third party supplier.

#### **COMMON AREA MAINTENANCE**

- Maintenance of elevators, IT infrastructure, water purification and treatment facility, electrical main equipment (backup generator and substation) and common area swimming pool system.
- Daily waste collection and removal.
- Landscaping and maintenance of common areas.
- Electricity and water to all common areas.

#### FREE ANNUAL HEALTH CHECK

Sansara takes our Residents' wellbeing to heart and offers a free standard health check each year.

#### **CONCIERGE SERVICES**

Sansara's Executive Concierge Team is ready to provide you the assistance and service you would expect from a luxury hotel.

#### **GUEST SUITES**

Sansara has guest suites for friends or family who want to come and visit a Resident, conveniently located within the Sansara community. Each villa or apartment is entitled to make use of these facilities 3 nights each year free of charge, with remaining nights charged at discounted rates.

#### 24-HOUR EMERGENCY RESPONSE

Each home at Sansara is equipped with a INS LifeGuard SmartHome IPD unit, a unique, patented system.

## PREFERENTIAL RATES FOR HEALTH INSURANCE AND MEDICAL SERVICES

Sansara has entered into an agreement with a major international health insurance company and with the best international hospital in Hua Hin.

Comprehensive health care packages from Pacific Cross Insurance can be obtained with discounts on premiums of up to 25%.

Sansara has entered into an agreement with a leading hospital in Hua Hin to provide payment guarantees for all our Club Members. This ensures that our residents can receive immediate medical treatment while relevant insurance clearance is processed.

## SANSARA CLUB PRIVILEGES ALL INCLUSIVE PACKAGE

Residents may choose the all inclusive package **OR** selected services from the "User Pays Services" list.

# WHAT ARE THE FEES FOR SANSARA CLUB PRIVILEGES?

Monthly fees for Sansara Club Privileges only whilst in residence

• Villa & Apartment Package Fee: THB 6,000.00 per month (Fees paid monthly, whilst in residence and subject to 7% VAT)

#### SHUTTLE SERVICE TO DOWNTOWN

Sansara's shuttle service will take Residents to downtown Hua Hin and pick up Residents who are in town from the Clock Tower by the Temple.

(Visitors / Guests at additional charge)

#### SHUTTLE TO BLACK MOUNTAIN

Sansara's golf cart will take Residents to the Black Mountain Club House, where great food, drinks and a mini mart are available

#### HOUSEKEEPING SERVICES

Two times each week Sansara's Housekeeping Team will clean each home, at a time convenient for the Resident.

#### RECREATIONAL ACTIVITIES

Living at Sansara Hua Hin is all about being part of a lively, active and interesting community of like-minded people. The Sansara Team will organize a host of activities, guided by the Residents preferences.

#### WELLNESS ACTIVITIES

At Sansara Hua Hin we want to assist our Residents in living a healthy lifestyle. Our Sansara Team will provide wellness activities for our Residents, which can include:

- Yoga and Tai Chi classes
- Meditation and relaxation techniques
- Aqua aerobics classes
- Circuit training and fitness classes
- Hiking and trekking

(Most activities will be offered on a bi-weekly basis)

#### MASSAGE SERVICES

Each villa or apartment lease comes with two free massage treatments each week.

#### GOLF AT BLACK MOUNTAIN

Each villa or apartment lease comes with two free rounds of golf at Black Mountain Golf Course each week (weekdays), leaving only the cart fee (unless the Resident prefers to walk) and the caddy fee to be paid.

#### AIRPORT 'VIP' MEET & GREET

Our 'VIP' Meet and Greet representative will wait for the Resident as soon as they disembark from the airplane, guide them through a fast-track immigration counter, assist with luggage collection, whisk them through customs, and bring them to Sansara in a private car. This service is available to Residents up to twice per year.

## DISCOUNTS AT LOCAL RESTAURANTS, HOTELS AND RETAIL OUTLETS

Sansara has agreements with selected restaurants, hotels and retail outlets where the Resident will enjoy special benefits and preferential pricing for their services, opening up the wealth of options available in Hua Hin.

## SANSARA CLUB PRIVILEGES OPTIONAL SERVICES / USER PAYS SERVICES

SCHEDULE 2017

NO.	DESCRIPTION	VILLA
1	Taxi Service to Downtown (as per schedule)	300 THB per trip
2	Housekeeping / In-home laundry service	250 THB per hour
3	Recreational activities  Living at Sansara Hua Hin is all about being part of a lively, active and interesting community of like-minded people. The Sansara Team will organize a host of activities, guided by the Residents preferences.	N/A
4	Wellness Activities  At Sansara Hua Hin we want to assist our Residents in living a healthy lifestyle. Our Sansara Team will provide wellness activities for our Residents, which can include:  • Yoga and Tai Chi classes • Meditation and relaxation techniques • Aqua aerobics classes • Circuit training and fitness classes	350 THB per hour (Subject to minimum class size)
5	Massage Services	Thai, Foot or Oil Massage: 350 THB per hour
6	Personal Assistance Services	Start from 350 THB per hour
7	Green Fees at Black Mountain Golf Course	15% discount off published rate**
8	Airport "VIP" Meet & Greet	4,000 THB per person
9	Spa Services	Detailed Spa menu available on request

## \*\* Black Mountain Green Fee Published Rate (2017)

Low Season (Apr - Oct): THB 1,800.00 per 18 holes. High Season (Nov - Mar): THB 3,600.00 per 18 holes.



### **ANCILLARY CHARGES**

#### MAINTENANCE OF GARDENS

#### THB 1,500 per month

Sansara's Team will tend to your garden:

- Villas are watered and cleared daily, with a once a week pruning, mowing etc.
- At the Resident's specific request additional garden work can be done at a nominal charge

#### VILLA POOL MAINTENANCE

#### THB 1,600 per month

Sansara's Team will look after your pool for you; three times per week we will:

- Check UV filtration system
- Check the water's PH value
- Check the pump and filter
- Clean out leaves and twigs

### PEST CONTROL

#### THB 1,250 per month

- Includes:
  - Fogging
  - Spraying indoor and outdoor
  - Rodent traps

## **COMMON QUESTIONS**

## Why are the Villa fees higher than the Apartments for the ongoing charges?

There are many factors in these calculations including the overall size of the space (inner and outer) as well as apartment residents benefiting from being grouped into a single structure. This makes many of the services act on behalf of multiple residents instead of a stand-alone villa.

### UTILITY CHARGES

Ultra high-speed fibre optic internet (100 Mbps): THB 1,000 per month

Water charge per unit (m<sup>3</sup>): THB 25 per unit

Electricity charge per unit (Kw/hr): THB 5 per unit

Services and prices are continuously being updated and are subject to change without notice

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